



Newsletter 3

May-June 2016

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Welcome message

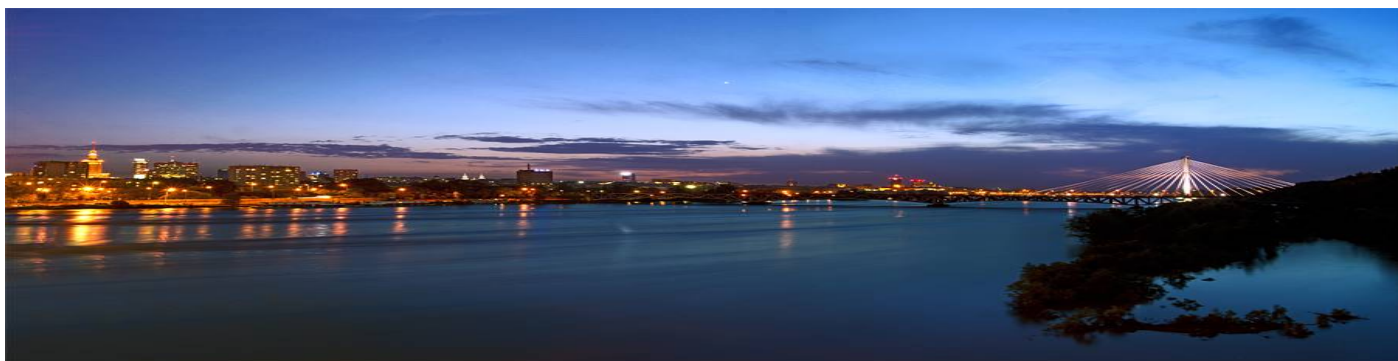
Welcome to the third issue of our 2016 Newsletter.

As usual, we have put together a series of interesting articles linked to business issues in Poland.

As always, in the last section of the Newsletter we publish co-operation offers from Polish companies. If you find there a product or service which might be of interest to you, please feel free to contact the company directly using the given phones and e-mails. If, at any stage, you require any assistance, please contact us and we will be happy to help you with initiating the first contact.

We wish you a pleasant reading!

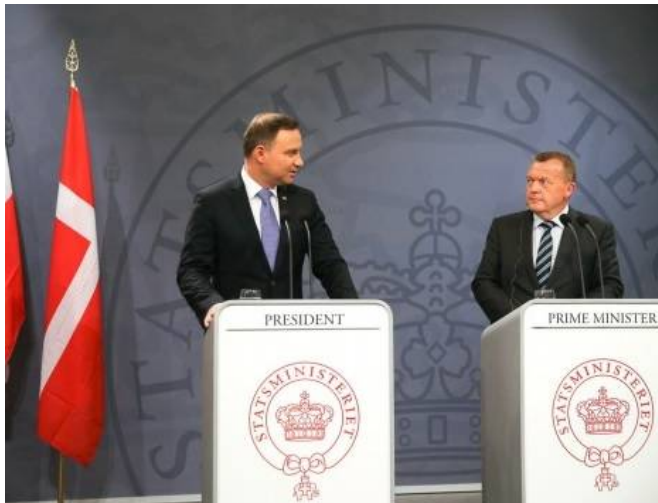
A. Suchenek, Head of Section with Team



Trade and Investment Promotion Section of Polish Embassy in Copenhagen

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Visit of President Duda to Denmark with a focus on security and energy

President Andrzej Duda's visit to Denmark centred on questions concerning the upcoming NATO Summit in Warsaw and Polish-Danish energy cooperation.

Strengthening the presence of NATO and its military infrastructure in Eastern Central Europe and the question of relations between NATO and Russia were the main subjects of President Andrzej Duda's meeting with Danish Prime Minister Lars Løkke Rasmussen. The President also touched upon these subjects during his speech „Countdown to Warsaw NATO Summit. What kind of future for European Security?“ held at the University of Copenhagen on 10 June. After the meeting with Prime Minister Rasmussen, President Andrzej Duda stressed that Poland and Denmark agree as to the agenda of the upcoming NATO Summit in Warsaw and to the potential threats facing the NATO members. The President said that two main subjects will be discussed at the Summit – the security situations on the Eastern flank and the Southern flank of NATO.

The talk with the Danish Prime Minister also touched upon economic and energy cooperation. Andrzej Duda pointed out that Poland would like Denmark not only to engage in a cooperation with Poland

concerning the construction of the Baltic Pipe, but also for this initiative to be of a broader character, leading in the coming years to the establishment of a connection between the Norwegian shelf and Poland through Denmark, allowing Poland and other countries to receive gas from there. This will serve to diversify the gas supply not only to Poland but to the whole EU, underlined the President.

The construction of gas transmission infrastructure was also one of the areas discussed during the Polish-Danish Business Summit at the Old Stock Exchange (Børsen), at which President Duda held the key-note speech. The President pointed out that Poland and Denmark have engaged in an intensive dialogue on new infrastructure in the energy sector. He underlined that the pipeline leading from the Norwegian shelf to Denmark, the Danish transmission system and the Baltic Pipe had also been among the subjects discussed during Prime Minister Rasmussen's visit to Warsaw some weeks ago.

At the end of his two-day official visit to Denmark, President Andrzej Duda met with members of the Polish diaspora in Glyptoteket in Copenhagen during a ceremony at which 6 outstanding members of the Polish community in Denmark were decorated with orders.

During his two-day visit to the Kingdom of Denmark, the President also had a private audience with Her Majesty Queen Margrethe II, participated in a wreath-laying ceremony at the Kastellet Citadel, visited the Lutheran Cathedral in Roskilde, which is also the main burial site for Danish kings and queens, and participated in the unveiling of a memorial plaque in the Catholic Sankt Ansgar's Cathedral in commemoration of Anna „Lone“ and Lucjan Masłocha, members of the Polish-Danish resistance

movement during the Second World War, who were killed by Gestapo in January 1945.

Sources: PAP, Prezydent.pl, Polish Embassy in Copenhagen



Skamol builds new calcium silicate factory

The new Danish factory in Poland will supply calcium silicate products.

We are happy to announce that we are going to build a completely new calcium silicate factory. This new factory is a direct result of a continuously increasing demand for our calcium silicate products and also a result of our goal of maintaining and increasing our high service level for our customers and partners.

The factory will be placed in Opole, Poland and just like our factory in Denmark, this new factory will be dedicated to producing only calcium silicate boards. This means that we will be able to supply high quality calcium silicate boards from two production units in the world with the result of significantly reducing our delivery times.

The new factory in Poland will supply calcium silicate products for industries like fireplace enclosures, passive fire protection, a wide variety of high temperature industries

and mould prevention to Poland, Eastern Europe and the neighbouring countries - Germany, Italy, Czech Republic and Hungary. We expect the new factory to be finished at the end of 2017.

Source: Skamol



Daimler plans new engine plant in Poland

Daimler plans to invest approximately €500 million in a new production facility in Poland, creating several hundred new jobs there. The first Mercedes-Benz Cars plant in Poland is to be established in Jawor, about 70 kilometres west of Wrocław, and will produce four-cylinder gasoline and diesel engines for Mercedes-Benz passenger cars. The location decision and implementation of the project are dependent on various final commitments regarding the investment conditions, including the granting of state aid for the investment in Jawor. An investment of approximately €500 million is planned for the first stage of the new engine site.

"The planned establishment of a new engine plant in Poland is a further step in our global growth strategy. Capacity expansion in Eastern Europe reflects the increasingly international orientation of our powertrain production compound. This will lead to more flexibility and efficiency in our worldwide production network," stated Markus Schäfer, Member of the Divisional Board Mercedes-Benz Cars, Production and Supply Chain

Management. Start of production at the new Daimler site is planned for the year 2019.

"With the new facility in Jawor, we want to start the second engine production of Mercedes-Benz Cars outside Germany. This allows us to react flexibly to market changes across several plants. The powertrain production compound is managed by the lead plant in Untertürkheim," explained Frank Deiß, Head of Production Powertrain Mercedes-Benz Cars and Site Manager Mercedes-Benz plant Untertürkheim. The future employees at the engine plant in Poland will be prepared for their new tasks with extensive training courses.

"The planned construction of a new engine plant in Poland by Daimler AG is evidence of the good state of our economy. We are open for international investment and will systematically implement our plan for sustainable development so that we are attractive for further investors," said Mateusz Morawiecki, Poland's Economy Minister and Deputy Prime Minister. "Mercedes-Benz will build modern diesel and gasoline engines at the site in Jawor. I hope that the new plant will be a catalyst for further projects with technologically advanced products and will make the Polish economy even more innovative and competitive. This investment strengthens Polish-German cooperation and is symbolic, especially in view of the 25th anniversary of the Friendship Treaty of June 17, 1991."

Source: www.automotivepurchasing.com



Ryanair enters Wrocław

Ryanair is opening a IT Centre in Poland

Ryanair is opening a IT Centre in Poland that will be provided by Travel Labs Poland owned by the Irish company. "More than half a year of intensive collaboration between PAIiZ and Ryanair, as well as the strong position of Wrocław on the European IT services map". Those were the key arguments to choose Poland, said PAIiZ deputy president Michał Dąbrowski announcing the decision of Ryanair during the conference on 10 May in Wrocław.

Ryanair's state-of-the-art digital and IT innovation hub in Wrocław will be open in August. Currently, the company is recruiting 90 programmers.

"This decision is joyful, however not surprising. Providing top class IT service by well-educated programmers is Poland's national specialty. Therefore, those who want to "fly high", know that there is no better place like Poland. Today, employing over 150,000 of IT experts, Poland has one of the most mature business services sectors (BSS) in the world, while the BSS is considered as the fastest growing segment of Polish economy", Dąbrowski commented.

Source: PAIiZ



Cooperation offers from the Polish companies

Company: KŁAWADRI

Address: ul. Dąbrowskiego 247/249 Poland;
Lodz 93-231

Contact name: Robert Wieczorek; Kacper
Myslak

Mobile: +48601768182; +48501726408

E-mail: biuro-klawadri@wp.pl

Business Offer: We have been active on the European market since nine years and we have a twenty-years professional experience. We are dealing in cutting, sewing and packing of all kinds of knitwear products and some woven products: blouses, dresses, trousers, medical work-wear and hats made of knitwear. We provide services starting with cutting of the given customer's fabric, we work with the given adding's, through the sewing and ironing up to the packing of the finished product.

Company: REGIONAL DAIRY COOPERATIVE IN PIATNICA

Address: Forteczna 3, 18-421 Piątnica

Contact name: Maryna Szczepankiewicz

Mobile: +48728411116

Tel. no: +48862154505

E-mail: m.szczepankiewicz@piatnica.com.pl

Web page: www.piatnica.com.pl

Business Offer: we offer cottage cheese, cream, cream cheese, mascarpone, Greek style yoghurt, fresh milk, lactose free dairy products.

Company: TRADAS

Address: Sekulska 18, 08-110 Siedlce

Contact name: Mateusz Dąbrowski

Mobile: +48508804189

Tel. no: +48508804189

E-mail: tradaspl@gmail.com

Business Offer: We are Polish family company with 30 years of tradition. We offer chilled or frozen high quality offal of chicken

or giblets from turkey such as: 65 % chickens, 73% turkeys, quarters, livers, wings, breasts, legs and cuts thereof. We have all the necessary certificates. We can deliver the goods to any location in Europe.

Company: PROKOSTAL SPÓŁKA Z O.O.

Address: ul. Karola Miarki 42, 58-500 Jelenia Góra

Contact name: Piotr Hawliczek

Mobile: +48531471071

Tel. no: +48756435400

E-mail: metal@prokostal.pl

p.hawliczek@prokostal.pl

Web page:

www.prokostal.pl www.ladzinski.pl

Business Offer: Since 1974, as a manufacturer of steel structures, we build our position in the metal industry, and we specialize in the production of: machines for mining and crushing minerals; systems of transportation and storage of bulk materials; platforms working to overhaul the trains; steel construction for example balconies; aluminum superstructures for fire engines. Taking care of the complex to meet the needs of our customers, we cooperate with design offices, which on the basis of assumptions client can calculate and design of both structures and mechanical equipment. We have halls with an area of 10 500 m², in which we are able to realize the full production process - from the cutting and preparation of materials, through welding and machining, painting and assembly to finishing.

Company: P.P.H.U. STEVEN

Address: ul. Strzelecka 13, 99-400 Łowicz

Contact name: Irena Reszka

Mobile: +48530276893

Tel. no: +48468379033

E-mail: marketing@steven.pl

Web page: www.steven.pl

Business Offer: Steven is a Polish manufacturer of socks and tights, which works on the clothing market since 1995. Our products

gained high reputation both at home and abroad. We offer our customers a diverse and interesting range of assortment such as: formal elegant socks, classic socks, sport socks, short socks, health socks, leg warmers, knee socks, over knee socks and tights. For production we use best available on the market materials such as: cotton, wool, silk, bamboo fiber, boucle and health and innovative yarns SeaCell, Thermocool, Coolmax. We guarantee the highest quality, performance and aesthetics of the offer in line with fashion trends and attractive price.

Company: MAXMEDIK

Address: ul. Stablowicka 1, 54-058 Wrocław

Contact name: Natalia Skrobich

Mobile: +48793151440

E-mail: natalia@maxmedik.pl

Web page: www.maxmedik.pl

Business Offer: MaxMedik company is manufacturer of MEDIKA Beauty Devices. Our projects are unique and modern. So far we have produced Carboxytherapy, Diode Laser 808, Plasma ARC, Plasma Jet, Lipolaser Duo, ThermCell, Big Multifunctional Device and Small Multifunctional Device.

Company: ZT BUSINESS SOLUTIONS

Address: Leszczyńskiego 4/29, 50-078

Wrocław

Contact name: Katarzyna Olkiewicz

Mobile: +4917645956101

Tel. no: +48661444635

katarzyna.olkiewicz@ztsolutions.com.pl

Web page: www.ztsolutions.com.pl

Business Offer: We offer an outsourcing of the specialist IT and business consulting services with the use of advanced IT tools. We manage international IT projects, but also accept smaller tasks, for example an audit of IT systems performance and utilization in the company. We specialize in the following areas: information systems for enterprise management (mainly ERP, DMS); integration of software; web platforms for cooperation be-

tween companies; creation of software according to customer specification; outside analysis and processing of data from client's system, for example in the field of production planning and purchasing; business consulting based on data from client's system, improving processes and information flow, searching for bottlenecks; help in choosing or improving software; management of IT projects, representing interests of the client in the project.

Company: CENTRUM BEZPIECZEŃSTWA RUCHU DROGOWEGO SP. Z O.O.

Address: Piotrkowska 17, 90-406 Łódź

E-mail: biuro@centrumbrd.pl

Web page: www.centrumbrd.pl

Business Offer: Centrum BRD MEDICAL is a Polish company which the main activity is production first aid kits and emergency kits. We offer a large, fully equipped first aid kits, a portable first aid kits and small and handy - ideally suited as a gadget - mini first aid kits. All products meet requirements of EU standards. Over 90% of the equipment of first aid kits comes from the EU areas. High quality of our products has been confirmed by NATO NCAGE certificate.

Company: HERBAPOL-LUBLIN S.A.

Address: Diamentowa 25, 20-471 Lublin

Contact name: Grzegorz Zdunek

Tel. no: +48817488304

E-mail: export@herbapol.com.pl

Web page: www.herbapol.com.pl

Business Offer: Herbapol-Lublin has been on the market for over 67 years. Our key products are: a wide range of tea (fruit, herbal, green, black, red, white, functional), fruit syrups (raspberry, chokeberry, cranberry, strawberry, cherry, to name a few), herbal mixtures, dietary supplements, jams/preserves, comfitures/spreads, functional coffees, and energy drinks. We have also in offer premium quality herbs supplied in bulk dedicated for further reprocessing in such

industries like food, pharmaceutical, or cosmetics. The competitive edge lies in tailor-made strategies for our business partners, traditional receipts, certified points of purchase of fruits and herbs, high quality standards (HACCP, ISO, BRC, IFS, ECO, GMP), natural ingredients and flavors. We have still managed to resist to chemical preservatives, colorants or flavors. Syrups and jam products are pasteurized. We are a leader in the product segments in Poland. Currently, we have been going global and looking for business partners in Danmark and other Scandinavian countries.

Company: PPH EWA-BIS SP. Z O.O.

Address: Serwituty 25, 02-233 Warsaw

Contact name: Paweł Napiórkowski

Mobile: +48728435522

Tel. no: +48223439800

E-mail: pawel.napiorkowski@ewabis.com.pl

Web page: www.ewabis.com.pl

Business Offer: The export of fresh fruits and vegetables from Poland is the main direction of our business. We sell especially: apples, pears, plums, blue berries, raspberries, strawberries, tomatoes, capsicum, cucumbers, Chinese cabbages, etc. In our offer you can also find products like: NFC juices, concentrates, FMCG, frozen fruits and vegetables.

Company: APLEX SP. Z O.O.

Address: ul. Podmiejska 4 St., 85-453 Bydgoszcz

Contact name: Malgorzata Milosz

Mobile: +48601155786

Tel. no: +48523722149

E-mail: malgorzata.milosz@aplex.info

Web page: www.aplex.info

Business Offer: Apex is producer of plastic parts using injection moulding technology. Since 1992 successfully exists on the plastic market. Supplier for different branches such as house and garden, automotive and outdoor industry, toys and furniture elements.

Machinery park consists of 15 injection moulding machines with clamping force from 25 to 1100 T. Besides conventional injection moulding technology Apex also uses gas injection and IML. Flexible and on time producer with ISO 9001:2008 certificate and ISO TS 16949 in progress.

Company: ZAKLAD OBUWIA EXBUT

Address: Ceramiczna 2J, 98-220 Zdunska Wola

Contact name: Piotr Walaszczyk

Mobile: +48601753900

E-mail: exbut.piotr@gmail.com

Business Offer: a local company which constructs and rents factories and warehouses under client needs. We have over 10 ha of land in the region of Zdunska Wola, which gives us potential for new investments. For business partner we can offer free consulting in the field of acquiring management, potential suppliers, technical culture of the region.

Company: FIRMA LAKI JUZWA MACIEJ

Address: ul. Orkana 35 a POLEN, 58-500 Jelenia Góra

Contact name: Juzwa Maciej

Mobile: +48501060904

Tel. no: +487579388

E-mail: laki@laki.net.pl

Web page: www.net.pl

Business Offer: a manufacturing company producing products made of beech wood. Among others we specialize in the production of wooden carts, perfect for children. Our products comply with all the required safety certificates as well as with the FSC certificate (products are made of wood obtained from sustainably managed forests).

Company: HERBAR SP Z.O.O.

Address: ul. Partyzancka 11, 21-020 Milejów

Contact name: Piotrowski Wiktor

Mobile: +48695807004

Tel. no: +48817572314

E-mail: info@herbar.pl

Web page: www.herbar.pl

Business Offer: natural birch juices as well as pro-health action herbs. In addition, the company is engaged in the cultivation, purchase and distribution of herbs used both for medicinal purposes, cosmetics and cuisine.

Company: UNI-MASZ H.M. JUSZCZUK SP.J

Address: Panieńszczyzna, ul.Chmielowa 6;
21-002 Jastków

Contact name: Renata Rosa-Wójcik

Tel. no: +48814714959

E-mail: sales@unimasz.eu

Web page: www.unimasz.eu

Business Offer: Polish manufacturer of the machines and equipment for fruits and vegetables processing industry Production Lines: Root vegetables - cleaning and packing of the fresh vegetables, preparation for freezing, further processing, freeze-drying Leafy vegetables, herbs-cleaning, grinding, freeze-drying mushrooms-cleaning, cutting, preparation for freezing, freeze-drying Berry fruits - preparation for freezing, processing after freezing, freeze-drying; machines and equipment - washers; peelers - polishers for root vegetables; blanchers; de-stalkers; fan separators; vacuum chambers; freeze dryers-lyophilizers, calibrators, screeners, water separators, slicers for champignons, mixers, crushers, dosing bunkers, conveying equipment, metal detectors, equipment for dosing, weighing, packing in cardboard boxes and bags, industrial wastewater filters.

Company: STERMEDIA SP. Z O.O

Address: Ostrowskiego 13, 53-238 Wrocław

Contact name: Piotr Krajewski

Mobile: +48694233234

Tel. no: +48717234322

E-mail: piotr.krajewski@stermedia.eu

Web page: www.stermedia.eu

Business Offer: Stermedia is an IT company specializing in custom applications development both for mobile and web technology. Our R&D department focuses on image pro-

cessing, data mining and deep learning. Please visit our websites:

1. www.Stermedia.eu: Custom Software Development

2. www.CancerCenter.eu: Tumor classification based on medical imaging

3. www.DCAD.com.pl: Data analysis and forecasting in the energy industry.

4. www.ANDONCloud.com: Maintenance software in factory

We are looking for partners in the medical industry with whom we could collaborate on automated cancer classification systems.

Company: MAGNETECH

Address: Okulickiego 53/7, 42200 Częstochowa

Contact name: Adam Kozłowski

Mobile: +48605852736

Tel. no: +48693538836

E-mail: info@magdetector.com

Web page: www.magdetector.com

Business Offer: We offer Magnet Detectors - tamper evident products for utility meters and sub-meters like: energy meters, water meters and gas meters.

Company: Laboratoria Natury sp. z o.o.

Address: Zawieprzycka 8d, 20-228 Lublin

Contact name: Agnieszka Goral

Mobile: +48508620448

E-mail: agoral@ln.com.pl

Web page: www.contractmanufacturing.eu

Business Offer: top quality of services of R&D and manufacturing made us a top contract manufacturing company (private label). Our professional and innovative R&D department together with Quality and Production are at your disposal. We cover the whole R&D and production process: from our know-how for your first idea, through preparation & trials, and ending with the final product. Innovation, quality and the best effect of our products are of key importance to us. All production processes are in compliance with the ISO 9001:2000 Quality Manage-

ment and HACCP Food Safety systems, as proven by our ISO certificates, among others. We are experts in liquids form production: functional drinks, syrups, juices, tonics, oils, yet capsules and other forms are also available. All products available in BIO/organic, kosher and halal versions.

Company: IZODOM

Address: Ceramiczna 2A, 98-220 Zdunska Wola

Contact name: Tomasz Wojcik

Mobile: +48693921933

E-mail: tw@izodm.pl

Web page: www.izodom.pl

Business Offer: Izodom offers construction materials for PASSIVE HOUSES. Foundations, external walls, mid-floors and roof elements dedicated to low-energy houses, zero energy houses and passive ones. 25years of experience, 18.000 references Worldwide, good experiences from Nordic countries.

Company: WINDEKOR

Address: ul. Miedzygwiezdna 2/3, 80-299 Gdansk

Contact name: Joanna Kolodziej-Zbos

Mobile: +48602171719

E-mail: windekor@windekor.pl

Web page: www.windekor.pl

Business Offer: We are interior decoration company specialized in fabrics. For the windows decorations, we use modern curtains and drapes, blinds, panels, and valances. To complete our services, we can also arrange beds decorations and table linen. We are working on fabrics samples from leading European suppliers. Our collection consists of decorative fabrics, acoustic fabric, fire-retardant fabric, outdoor fabrics, upholstery and many others. We have the selection of patterns, textures, and various colors. Currently, we have a collection of 10 000 fabric samples. Our decorations are characterized by simplicity and aesthetics using high-quality fabrics.

Company: BOOKS AND CATALOGUES

Address: os. Bolesława Śmiałego 10g/63, 60-682 Poznań

Contact name: Łukasz Szymański

Mobile: +48690032005

E-mail: l.szymanski@eastprint.pl

Web page: www.booksandcatalogues.com

Business Offer: We represent the best Polish printing industry companies. We manage complex projects combining capabilities of many suppliers (printing houses, binderies, graphics designers, co-packing, logistics). We specialize in books, catalogues, folders, packaging, large format print, POS materials, as well as more specialized solutions. We do all types of printing technologies and binding. Our suppliers cluster (especially from Poznań area) are carefully selected and reliable companies that maintain permanent contact with us.

Newsletter organized by: Bartek Chabierski